



MARKETING PARTNERS ADVISORY

MARKETING PARTNERS ADVISORYSM, offered through ADM, provides producer clientele with a variety of market recommendations and services formulated from ADM's extensive network of participating affiliates.

The panel providing information for pricing and recommendations is comprised of grain and marketing analysts with over three decades of industry knowledge:

- Dr. Parry Dixon, ADM-Decatur
- Todd Harman, ADM-Hutchinson, KS
- Steve Freed, ADMIS-Chicago
- Eric Cornelius, ADM-Decatur
- Kim Rugel, ADM-Minneapolis
- Milan Hansen, ADM Columbus OH
- Mike Kvistad, Consultant, Jamestown, IN

The panel members' biographies are located on the back of this communication.

Services offered through Marketing Partners Advisory consists of:

- Commodities covered: corn, soybeans, and wheat
- Timely marketing recommendations regarding percent of grain to be marketed, average price-to-date, and cash and futures price commentary, delivered via e-mail and/or telephone calls to Marketing Partners Advisory clients
- Weekly wires and up-to-the-minute marketing communications
- Outlook meetings with participating Marketing Partners Advisory clients
- Access to additional informational resources

Contact your local Marketing Partners Advisory participating affiliate for more details.

Steve Freed, Vice President of Research for ADM Investor Services, Chicago, IL - 28 years

Born and raised on a grain and livestock farm in central Illinois, Steve received a Bachelor of Science degree in Agriculture from Illinois State University. Before joining ADMIS in 1992, he was with Continental Grain Company and later held the position of Vice President of Futures Research at Dean Witter Reynolds.

Dr. Parry Dixon, ADM Economist, Decatur IL – 27 years

Raised on a grain and livestock farm in Idaho, Dr. Dixon received his Bachelor's degree at Brigham Young University, and his Master's and Doctorate degrees in Agricultural Economics from the University of Illinois. Prior to joining ADM in 1984, Parry worked for a large brokerage firm in Chicago. Parry's responsibilities at ADM include economic analysis and price forecasting for commodities.

Todd Harman, Hutchinson, KS - 18 years

Todd grew up on a farming and ranching operation in NW Kansas/ SW Nebraska. He joined ADM after graduating from Kansas State University in 1989. Todd has served in various trading and management positions, including stints in Decatur, IL; Davenport and Clinton, IA; and Overland Park, KS, as well as his current post in Hutchinson, Ks.

Eric Cornelius, Decatur, IL - 25 years

Eric, who grew up on a grain farm in Central Illinois, received his undergraduate degree from the University of Illinois. He worked four years at a river terminal prior to joining the Countrymark Cooperative trading group in 1986. Eric began his career with ADM in Decatur in 1997 with the ADM/Countrymark merger. Eric received his M.B.A. from Illinois State University in 2000.

Mike Kvistad, Jamestown, IN - 33 years

Mike began his career in the grain industry in 1974, with ADM-Benson Quinn, where he worked as a senior cash grain trader in corn and soybeans. In 2002, Mike, formerly Manager of Harvest States Country Hedging and President of Benson-Quinn Commodities, Inc, accepted the position as Director of Grain Marketing Services, ADM Grain Group, in Decatur, IL. He is now serving as a consultant for ADM.

Kim Rugel, Minneapolis MN – 12 years

Kim has worked from ADM-Benson Quinn in Minneapolis, MN after graduating from the University of Minnesota in 1995. She has held positions as diverse as wheat settlement account to rail freight trader. She has been a commodities broker with Benson Quinn Commodities, Inc. for the last 2 ½-years.

Milan Hansen, Columbus OH – 31 years

Milan was raised on dairy & grain farm in NE South Dakota. After graduation from the University of South Dakota in 1976, he joined Cargill and spent 21 years with them at locations in Iowa, Minnesota, Nebraska and Ohio in management and producer origination. He joined ADM in 1997 and currently carries management responsibilities for Central Ohio. Milan is based out of Columbus, Ohio.